

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):
March 10, 2014

UNIFI, INC.
(Exact name of registrant as specified in its charter)

New York
(State or Other Jurisdiction of Incorporation)

1-10542
(Commission File Number)

11-2165495
(IRS Employer Identification No.)

7201 West Friendly Avenue
Greensboro, North Carolina
(Address of Principal Executive Offices)

27410
(Zip Code)

Registrant's telephone number, including area code: **(336) 294-4410**

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

ITEM 7.01. REGULATION FD DISCLOSURE

James M. Otterberg, Vice President and Chief Financial Officer of Unifi, Inc. (the "Registrant"), is scheduled to meet privately with analysts and select others for a series of meetings over the course of March 10 and 11, 2014. The slide package prepared for possible use by the executive during these meetings is furnished herewith as Exhibit 99.1. The information in the slide package will be presented, if at all, for the convenient reference of the attendees at the meetings, and no such information is being presented to update any previous disclosure of information by the Registrant. In any event, the Registrant does not assume any obligation to update such information in the future.

The information included in the preceding paragraph, as well as the exhibit referenced therein, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits.

EXHIBIT NO.	DESCRIPTION OF EXHIBIT
99.1	Slide Package prepared for possible use in connection with meetings on March 10 and 11, 2014.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

UNIFI, INC.

By: /s/ W. RANDY EADDY
W. Randy Eaddy
General Counsel and Secretary

Dated: March 10, 2014

INDEX TO EXHIBITS

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**Discussion Reference Materials for Private
Investor Meetings**

March 10, 2014 and March 11, 2014





Second Quarter Conference Call Slide Presentation

January 22, 2014



Cautionary Statement

Certain statements included herein contain forward-looking statements within the meaning of federal securities laws about the financial condition and results of operations of Unifi, Inc. (the "Company") that are based on management's beliefs, assumptions and expectations about our future economic performance, considering the information currently available to management. The words "believe," "may," "could," "will," "should," "would," "anticipate," "estimate," "project," "expect," "intend," "seek," "strive," and words of similar import, or the negative of such words, identify or signal the presence of forward-looking statements. These statements are not statements of historical fact; they involve risk and uncertainties that may cause our actual results, performance or financial condition to differ materially from the expectations of future results, performance or financial condition that we express or imply in any forward-looking statement.

Factors that could contribute to such differences include, but are not limited to: the competitive nature of the textile industry and the impact of worldwide competition; changes in the trade regulatory environment and governmental policies and legislation; the availability, sourcing and pricing of raw materials; general domestic and international economic and industry conditions in markets where the Company competes, such as recession and other economic and political factors over which the Company has no control; changes in consumer spending, customer preferences, fashion trends and end-uses; the financial condition of the Company's customers; the loss of a significant customer; the success of the Company's strategic business initiatives; the continuity of the Company's leadership; volatility of financial and credit markets; the ability to service indebtedness and fund capital expenditures and strategic initiatives; availability of and access to credit on reasonable terms; changes in currency exchange, interest and inflation rates; the ability to reduce production costs; the ability to protect intellectual property; employee relations; the impact of environmental, health and safety regulations; the operating performance of joint ventures and other equity investments; and the accurate financial reporting of information from equity method investees.

All such factors are difficult to predict, contain uncertainties that may materially affect actual results and may be beyond our control. New factors emerge from time to time, and it is not possible for management to predict all such factors or to assess the impact of each such factor on the Company. Any forward-looking statement speaks only as of the date on which such statement is made, and we do not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, except as may be required by federal securities law. The above and other risks and uncertainties are described in the Company's most recent annual report on Form 10-K, and additional risks or uncertainties may be described from time to time in other reports filed by the Company with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, as amended.

Net Sales and Gross Profit Highlights

(Amounts in Thousands, Except Percentages)

	Quarter over Quarter		Year over Year	
	For the Three Months Ended		For the Six Months Ended	
	December 29, 2013 vs. December 23, 2012		December 29, 2013 vs. December 23, 2012	
	Volume	Price	Volume	Price
Net Sales:				
Polyester	(11.5%)	3.4%	(5.2%)	1.3%
Nylon	(2.4%)	3.0%	0.4%	(0.5%)
International	(8.6%)	(2.3%)	(7.1%)	(3.9%)
Consolidated	(9.8%)	3.2%	(5.2%)	0.6%

	For the Three Months Ended		For the Six Months Ended	
	December 29, 2013	December 23, 2012	December 29, 2013	December 23, 2012
Gross Profit:				
Polyester	\$ 9,797	\$ 8,437	\$ 20,157	\$ 16,644
Nylon	4,758	4,016	9,452	8,086
International	3,942	4,238	8,873	9,981
Consolidated	\$ 18,497	\$ 16,691	\$ 38,482	\$ 34,711

Income Statement Highlights

(Amounts in Thousands, Except Percentages and Per Share Amounts)

	For the Three Months Ended					
	December 29, 2013		December 23, 2012			
Net sales	\$	160,617	100.0%	\$	172,091	100.0%
Gross profit		18,497	11.5%		16,691	9.7%
Selling, general and administrative expenses		11,491	7.2%		11,532	6.7%
Operating income		5,774	3.6%		4,506	2.6%
Interest expense		903			1,361	
Income before income taxes		10,135			4,433	
Equity in earnings of unconsolidated affiliates		(5,122)			(1,258)	
Earnings per share (basic)	\$	0.34		\$	0.12	
Weighted average shares outstanding		19,136			20,099	

Income Statement Highlights

(Amounts in Thousands, Except Percentages and Per Share Amounts)

	For the Six Months Ended					
	December 29, 2013		December 23, 2012			
Net sales	\$	329,286	100.0%	\$	344,971	100.0%
Gross profit		38,482	11.7%		34,711	10.1%
Selling, general and administrative expenses		21,605	6.6%		22,679	6.6%
Operating income		14,059	4.3%		10,688	3.1%
Interest expense		2,155			2,805	
Income before income taxes		24,505			9,724	
Equity in earnings of unconsolidated affiliates		(11,245)			(1,929)	
Earnings per share (basic)	\$	0.80		\$	0.23	
Weighted average shares outstanding		19,200			20,095	

Equity Affiliates Highlights

(Amounts in thousands, Except Percentages)

	For the Three Months Ended		For the Six Months Ended	
	December 29, 2013	December 23, 2012	December 29, 2013	December 23, 2012
Earnings:				
Parkdale America (34%)	\$ 4,803	\$ 655	\$ 10,718	\$ 697
Other	319	603	527	1,232
Total	<u>\$ 5,122</u>	<u>\$ 1,258</u>	<u>\$ 11,245</u>	<u>\$ 1,929</u>
Distributions:				
Parkdale America (34%)	\$ -	\$ -	\$ 2,559	\$ 2,224
Other	500	500	500	500
Total	<u>\$ 500</u>	<u>\$ 500</u>	<u>\$ 3,059</u>	<u>\$ 2,724</u>

Reconciliations of Net Income to Adjusted EBITDA

(Amounts in Thousands)

	For the Three Months Ended		For the Six Months Ended	
	December 29, 2013	December 23, 2012	December 29, 2013	December 23, 2012
Net income attributable to Unifi, Inc.	\$ 6,443	\$ 2,426	\$ 15,313	\$ 4,720
Provision for income taxes	3,924	2,216	9,675	5,449
Interest expense, net	761	1,217	799	2,537
Depreciation and amortization expense	4,080	6,298	8,349	12,631
EBITDA	15,208	12,157	34,136	25,337
Non-cash compensation expense	1,197	705	1,611	1,326
Loss on extinguishment of debt	-	114	-	356
Other	1,284	438	2,546	891
Adjusted EBITDA including equity affiliates	17,689	13,414	38,293	27,910
Equity in earnings of unconsolidated affiliates	(5,122)	(1,258)	(11,245)	(1,929)
Adjusted EBITDA	\$ 12,567	\$ 12,156	\$ 27,048	\$ 25,981

Working Capital Highlights

(Amounts in Thousands)

	<u>December 29, 2013</u>	<u>September 29, 2013</u>	<u>June 30, 2013</u>
Receivables, net	\$ 77,536	\$ 90,097	\$ 98,392
Inventories	110,765	114,432	110,667
Accounts payable	(35,740)	(40,275)	(45,544)
Accrued expenses	<u>(12,399)</u>	<u>(13,498)</u>	<u>(18,383)</u>
Adjusted working capital	<u>\$ 140,162</u>	<u>\$ 150,756</u>	<u>\$ 145,132</u>
Adjusted working capital	\$ 140,162	\$ 150,756	\$ 145,132
Cash	15,522	10,310	8,755
Other current assets	8,576	11,060	9,016
Accrued interest	(118)	(78)	(102)
Other current liabilities	<u>(1,733)</u>	<u>(3,195)</u>	<u>(916)</u>
Working capital	<u>\$ 162,409</u>	<u>\$ 168,853</u>	<u>\$ 161,885</u>

Capital Structure

(Amounts in Thousands)

	<u>December 29, 2013</u>	<u>September 29, 2013</u>	<u>June 30, 2013</u>
ABL Revolver	\$ 50,400	\$ 44,900	\$ 52,500
ABL Term Loan	50,000	50,000	42,800
Other	2,424	2,439	2,453
Total Debt	<u>\$ 102,824</u>	<u>\$ 97,339</u>	<u>\$ 97,753</u>
Cash	15,522	10,310	8,755
Net Debt	<u>\$ 87,302</u>	<u>\$ 87,029</u>	<u>\$ 88,998</u>
Cash	\$ 15,522	\$ 10,310	\$ 8,755
Revolver Availability, Net	28,083	38,968	36,105
Total Liquidity	<u>\$ 43,605</u>	<u>\$ 49,278</u>	<u>\$ 44,860</u>

Non-GAAP Financial Measures

Certain non-GAAP financial measures included herein are designed to complement the financial information presented in accordance with generally accepted accounting principles in the United States of America ("GAAP") because management believes such measures are useful to investors. These non-GAAP financial measures are Earnings Before Interest, Taxes, Depreciation and Amortization ("EBITDA"), Adjusted EBITDA including equity affiliates, and Adjusted EBITDA.

EBITDA represents net income or loss attributable to Unifi, Inc. before net interest expense, income tax expense, and depreciation and amortization expense. Adjusted EBITDA including equity affiliates represents EBITDA adjusted to exclude non-cash compensation expense, gains or losses on extinguishment of debt, loss on previously held equity interest, and certain other adjustments. Such other adjustments include operating expenses for Repreve Renewables, restructuring charges and start-up costs, gains or losses on sales or disposals of property, plant and equipment, currency and derivative gains or losses, certain employee healthcare expenses, and other operating or non-operating income or expense items necessary to understand and compare the underlying results of the Company. Adjusted EBITDA represents Adjusted EBITDA including equity affiliates adjusted to exclude equity in earnings and losses of unconsolidated affiliates. The Company may, from time to time, change the items included within Adjusted EBITDA.

EBITDA, Adjusted EBITDA including equity affiliates and Adjusted EBITDA are alternative views of performance used by management, and we believe that investors' understanding of our performance is enhanced by disclosing these performance measures. Management uses Adjusted EBITDA: (i) as a measurement of operating performance because it assists us in comparing our operating performance on a consistent basis, as it removes the impact of (a) items directly related to our asset base (primarily depreciation and amortization) and (b) items that we would not expect to occur as a part of our normal business on a regular basis; (ii) for planning purposes, including the preparation of our annual operating budget; (iii) as a valuation measure for evaluating our operating performance and our capacity to incur and service debt, fund capital expenditures and expand our business; and (iv) as one measure in determining the value of other acquisitions and dispositions. Adjusted EBITDA is also a key performance metric utilized in the determination of variable compensation.

We believe that the use of EBITDA, Adjusted EBITDA including equity affiliates and Adjusted EBITDA as operating performance measures provides investors and analysts with a measure of operating results unaffected by differences in capital structures, capital investment cycles, and ages of related assets, among otherwise comparable companies. We also believe Adjusted EBITDA is an appropriate supplemental measure of debt service capacity, because cash expenditures on interest are, by definition, available to pay interest, and tax expense is inversely correlated to interest expense because tax expense decreases as deductible interest expense increases; and depreciation and amortization are non-cash charges. Equity in earnings and losses of unconsolidated affiliates is excluded because such earnings or losses do not reflect our operating performance. The other items excluded from Adjusted EBITDA are excluded in order to better reflect the performance of our continuing operations.

Non-GAAP Financial Measures - continued

In evaluating EBITDA, Adjusted EBITDA including equity affiliates, and Adjusted EBITDA, you should be aware that in the future, we may incur expenses similar to the adjustments included herein. Our presentation of EBITDA, Adjusted EBITDA including equity affiliates and Adjusted EBITDA should not be construed as indicating that our future results will be unaffected by unusual or non-recurring items. EBITDA, Adjusted EBITDA including equity affiliates, and Adjusted EBITDA are not determined in accordance with GAAP and should not be considered as substitutes for net income, operating income or any other performance measures determined in accordance with GAAP or as an alternative to cash flow from operating activities as a measure of our liquidity.

Each of our EBITDA, Adjusted EBITDA including equity affiliates, and Adjusted EBITDA measures has limitations as an analytical tool, and you should not consider it in isolation or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- it is not adjusted for all non-cash income or expense items that are reflected in our statements of cash flows;
- it does not reflect the impact of earnings or charges resulting from matters we consider not indicative of our ongoing operations;
- it does not reflect changes in, or cash requirements for, our working capital needs;
- it does not reflect the cash requirements necessary to make payments on our debt;
- it does not reflect our future requirements for capital expenditures or contractual commitments;
- it does not reflect limitations on or costs related to transferring earnings from our subsidiaries to us; and
- other companies in our industry may calculate this measure differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, EBITDA, Adjusted EBITDA including equity affiliates, and Adjusted EBITDA should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or as a measure of cash that will be available to us to meet our obligations, including those under our outstanding debt obligations. You should compensate for these limitations by relying primarily on our GAAP results and using these measures only as supplemental information.



Second Quarter Press Release and Financials

January 21, 2014



For more information, contact:
James M. Otterberg
Chief Financial Officer
(336) 316-5424

Unifi Announces Second Quarter 2014 Results

GREENSBORO, N.C., – January 21, 2014 – Unifi, Inc. (NYSE: UFI) today released preliminary operating results for the second quarter ended December 29, 2013 of its 2014 fiscal year. Net income for the current year quarter was \$6.4 million, or \$0.34 per basic share, compared to net income of \$2.4 million, or \$0.12 per basic share, for the prior year quarter, reflecting gains from improved margins, lower net interest expense and higher earnings from the Company's equity affiliates. These gains were partially offset by higher expenses for income taxes.

Highlights for the December 2013 quarter included:

- Adjusted EBITDA improved to \$12.6 million for the current year quarter from \$12.2 million for the prior year quarter;
- Domestic gross profit was higher due to improved margins and lower expenses for depreciation;
- Higher earnings from the Company's equity affiliates, primarily Parkdale America LLC, increased income before income taxes by \$3.9 million versus the prior year quarter; and
- The Company used \$12.9 million of excess cash flows from operations to repurchase 522,220 shares of its common stock under its previously announced stock repurchase program.

A net sales decrease of \$11.5 million, or 6.7%, to \$160.6 million for the second quarter of the current year compared to net sales of \$172.1 million for the prior year quarter, was offset by improved operating margins and earnings from equity affiliates. The comparative decrease was primarily attributable to the timing of the holiday shutdown, which adversely affected domestic sales activity in the second quarter of the current year versus the third quarter of the prior year; in addition, declines in sales volumes for the Company's foreign subsidiaries, reductions in lower margin business and the currency translation effects of the weakened Brazilian Real also contributed to lower net sales.



“We are encouraged with the continued performance of our domestic business, focusing on products that are profitable, defensible and compliant within the Central American Free Trade Agreement, and we have experienced growth in our domestic operations from our premier value-added products,” said Roger Berrier, President and Chief Operating Officer of Unifi. “Although operating conditions remain challenging in Brazil and China, we remain encouraged by the long-term sales opportunities that we anticipate from the development work that we are currently engaged in.”

Cash-on-hand as of December 29, 2013 was \$15.5 million, an increase of \$6.8 million from June 30, 2013. Net debt at the end of the December 2013 quarter was \$87.3 million, compared to \$89.0 million at June 30, 2013. As of December 29, 2013, the weighted average interest rate for the Company’s outstanding debt obligations was 3.1%.

Net income was \$15.3 million, or \$0.80 per basic share, for the six months ended December 29, 2013 compared to net income of \$4.7 million, or \$0.23 per share, for the prior year six-month period. A net sales decrease of \$15.7 million, or 4.5%, to \$329.3 million for the current year six-month period compared to net sales of \$345.0 million for the prior year six-month period, was offset by improved operating margins and earnings from equity affiliates.

“We continue to have strong, improving earnings and cash flow. Our operating results over the past twelve months have enabled us to fund our operating and capital needs, while repurchasing \$38 million of the Company’s common stock and reducing net debt by slightly over \$4 million, significantly enhancing shareholder value,” said Bill Jasper, Chairman and CEO of Unifi. “We expect to continue our financial improvement by continuing to focus on lean manufacturing initiatives, enriching our product mix and deriving value from sustainability based initiatives.”



CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)
(amounts in thousands, except share and per share amounts)

	December 29, 2013	June 30, 2013
ASSETS		
Cash and cash equivalents	\$ 15,522	\$ 8,755
Receivables, net	77,536	98,392
Inventories	110,765	110,667
Income taxes receivable	1,374	1,388
Deferred income taxes	1,831	1,715
Other current assets	5,371	5,913
Total current assets	<u>212,399</u>	<u>226,830</u>
Property, plant and equipment, net	116,562	115,164
Deferred income taxes	2,590	2,196
Intangible assets, net	8,549	7,772
Investments in unconsolidated affiliates	101,562	93,261
Other non-current assets	4,510	10,243
Total assets	<u>\$ 446,172</u>	<u>\$ 455,466</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Accounts payable	\$ 35,740	\$ 45,544
Accrued expenses	12,517	18,485
Income taxes payable	417	851
Current portion of long-term debt	1,316	65
Total current liabilities	<u>49,990</u>	<u>64,945</u>
Long-term debt	101,508	97,688
Other long-term liabilities	6,950	5,053
Deferred income taxes	1,991	1,300
Total liabilities	<u>160,439</u>	<u>168,986</u>
Commitments and contingencies		
Common stock, \$0.10 par (500,000,000 shares authorized, 19,035,918 and 19,205,209 shares outstanding)	1,904	1,921
Capital in excess of par value	42,814	36,375
Retained earnings	248,242	252,112
Accumulated other comprehensive loss	(8,662)	(5,500)
Total Unifi, Inc. shareholders' equity	<u>284,298</u>	<u>284,908</u>
Non-controlling interest	1,435	1,572
Total shareholders' equity	<u>285,733</u>	<u>286,480</u>
Total liabilities and shareholders' equity	<u>\$ 446,172</u>	<u>\$ 455,466</u>



CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)
(amounts in thousands, except per share amounts)

	For the Three Months Ended		For the Six Months Ended	
	December 29, 2013	December 23, 2012	December 29, 2013	December 23, 2012
Net sales	\$ 160,617	\$ 172,071	\$ 329,286	\$ 344,971
Cost of sales	142,120	155,380	290,804	310,260
Gross profit	18,497	16,691	38,482	34,711
Selling, general and administrative expenses	11,491	11,532	21,605	22,679
Provision for bad debts	87	73	49	183
Other operating expense, net	1,145	580	2,769	1,161
Operating income	5,774	4,506	14,059	10,688
Interest income	(142)	(144)	(1,356)	(268)
Interest expense	903	1,361	2,155	2,805
Loss on extinguishment of debt	—	114	—	356
Equity in earnings of unconsolidated affiliates	(5,122)	(1,258)	(11,245)	(1,929)
Income before income taxes	10,135	4,433	24,505	9,724
Provision for income taxes	3,924	2,216	9,675	5,449
Net income including non-controlling interest	6,211	2,217	14,830	4,275
Less: net (loss) attributable to non-controlling interest	(232)	(209)	(483)	(445)
Net income attributable to Unifi, Inc.	\$ 6,443	\$ 2,426	\$ 15,313	\$ 4,720
Net income attributable to Unifi, Inc. per common share:				
Basic	\$ 0.34	\$ 0.12	\$ 0.80	\$ 0.23
Diluted	\$ 0.32	\$ 0.12	\$ 0.76	\$ 0.23



CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)
(amounts in thousands)

	For The Six Months Ended	
	December 29, 2013	December 23, 2012
Cash and cash equivalents at beginning of year	\$ 8,755	\$ 10,886
<i>Operating activities:</i>		
Net income including non-controlling interest	14,830	4,275
Adjustments to reconcile net income including non-controlling interest to net cash provided by operating activities:		
Equity in earnings of unconsolidated affiliates	(11,245)	(1,929)
Dividends received from unconsolidated affiliates	3,059	2,724
Depreciation and amortization expense	8,625	12,997
Loss on extinguishment of debt	—	356
Non-cash compensation expense	1,611	1,326
Excess tax benefit on stock-based compensation plans	(3,536)	—
Deferred income taxes	25	3,159
Other	3,465	97
Changes in assets and liabilities, excluding effects of foreign currency adjustments:		
Receivables, net	19,829	10,447
Inventories	(1,609)	5,467
Other current assets and income taxes receivable	3,684	(784)
Accounts payable and accrued expenses	(19,299)	(12,235)
Income taxes payable	3,137	(1,161)
Net cash provided by operating activities	<u>22,576</u>	<u>24,739</u>
<i>Investing activities:</i>		
Capital expenditures	(9,431)	(2,872)
Other investments	—	(1,620)
Proceeds from sale of assets	268	56
Proceeds from other investments	392	—
Other	(60)	(55)
Net cash used in investing activities	<u>(8,831)</u>	<u>(4,491)</u>
<i>Financing activities:</i>		
Proceeds from revolving credit facility	72,700	28,700
Payments on revolving credit facility	(74,800)	(35,700)
Proceeds from term loan	7,200	—
Payments on term loans	—	(10,516)
Payments of debt financing fees	(3)	(63)
Proceeds from related party term loan	—	1,250
Repurchase and retirement of common stock	(18,686)	—
Proceeds from stock option exercises	2,833	29
Contributions from non-controlling interest	346	480
Excess tax benefit on stock-based compensation plans	3,536	—
Other	(29)	(39)
Net cash used in financing activities	<u>(6,903)</u>	<u>(15,859)</u>
Effect of exchange rate changes on cash and cash equivalents	(75)	(29)
Net increase in cash and cash equivalents	<u>6,767</u>	<u>4,360</u>
Cash and cash equivalents at end of period	<u>\$ 15,522</u>	<u>\$ 15,246</u>



RECONCILIATIONS OF NET INCOME ATTRIBUTABLE TO UNIFI, INC. TO ADJUSTED EBITDA (Unaudited)
(amounts in thousands)

The reconciliations of Net income attributable to Unifi, Inc. to EBITDA, Adjusted EBITDA including equity affiliates and Adjusted EBITDA are as follows:

	For the Three Months Ended		For the Six Months Ended	
	December 29, 2013	December 23, 2012	December 29, 2013	December 23, 2012
Net income attributable to Unifi, Inc.	\$ 6,443	\$ 2,426	\$ 15,313	\$ 4,720
Provision for income taxes	3,924	2,216	9,675	5,449
Interest expense, net	761	1,217	799	2,537
Depreciation and amortization expense	4,080	6,298	8,349	12,631
EBITDA	<u>15,208</u>	<u>12,157</u>	<u>34,136</u>	<u>25,337</u>
Non-cash compensation expense	1,197	705	1,611	1,326
Loss on extinguishment of debt	—	114	—	356
Other	1,284	438	2,546	891
Adjusted EBITDA including equity affiliates	<u>17,689</u>	<u>13,414</u>	<u>38,293</u>	<u>27,910</u>
Equity in earnings of unconsolidated affiliates	(5,122)	(1,258)	(11,245)	(1,929)
Adjusted EBITDA	<u>\$ 12,567</u>	<u>\$ 12,156</u>	<u>\$ 27,048</u>	<u>\$ 25,981</u>



7th Annual Investor Update Meeting

September 16, 2013



Company and Market Overview

Unifi Overview

Company Overview

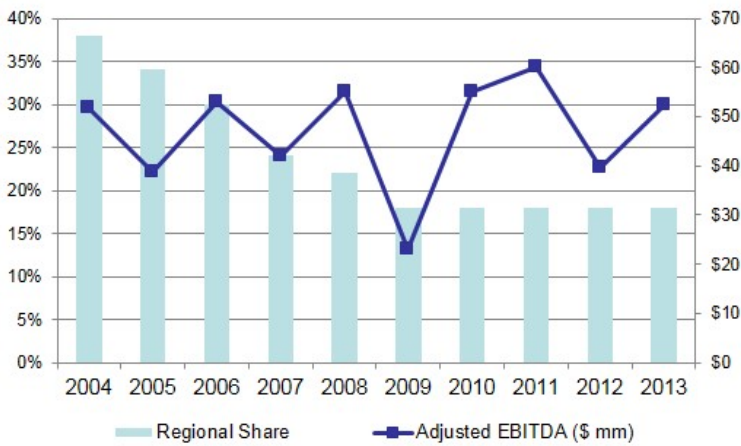
Unifi, Inc. is a diversified manufacturer of multi-filament polyester and nylon yarns

- The Company's product offerings include specialty and premier value-added yarns with enhanced performance characteristics
- The Company sells to other yarn manufacturers, knitters and weavers that produce fabric for the apparel, hosiery, furnishings, industrial and other end-use markets.

Well-established downstream partners



Regional Syn. Apparel Share and Adjusted EBITDA Trends



Valuable Equity Affiliate Partnerships

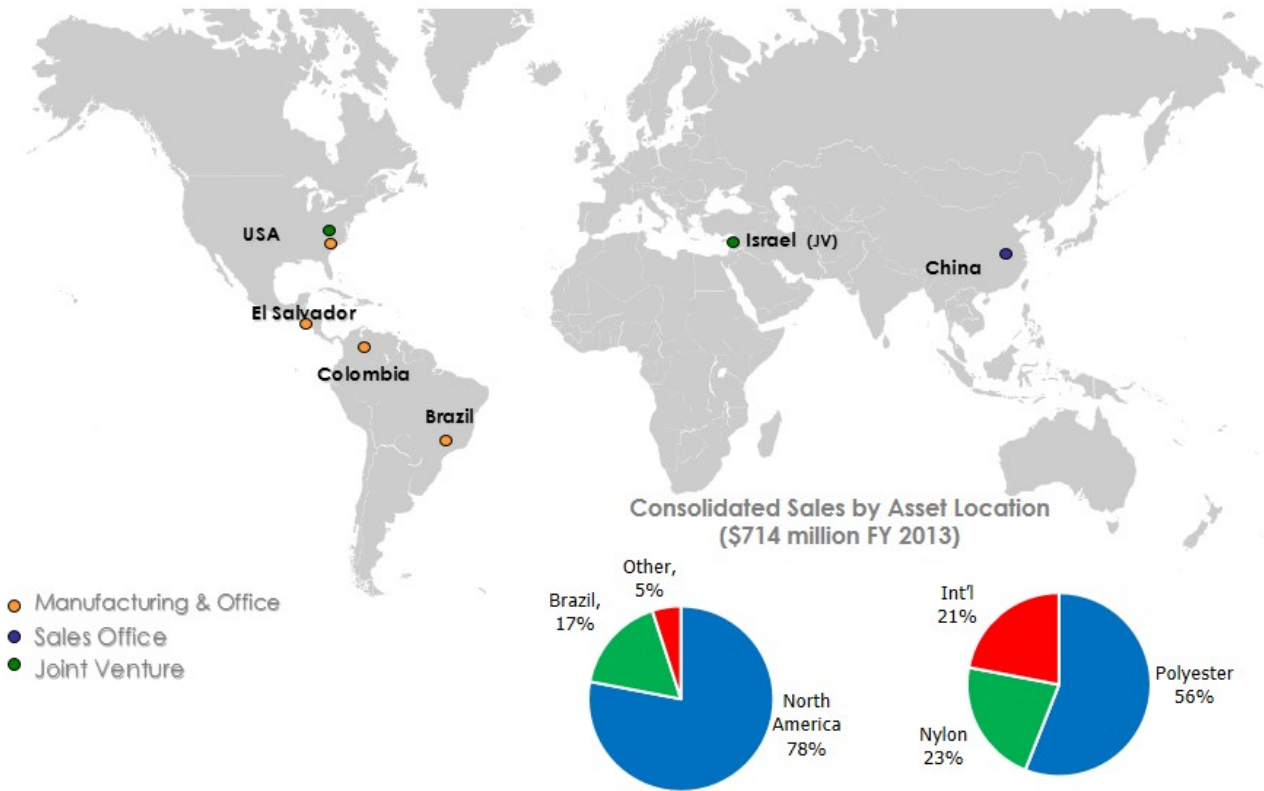
- 34% investment in Parkdale America LLC
A \$800 Million cotton spinning joint venture
- Strategic investment in Nylon spinning operations
U.S. and Israeli joint ventures

(1) Adjusted EBITDA excludes earnings from Parkdale America LLC and other unconsolidated equity affiliates.
 (2) Regional Syn. Apparel supply is based on calendar year, and Unifi Adjusted EBITDA is based on Fiscal Year.

Our Manufacturing Process



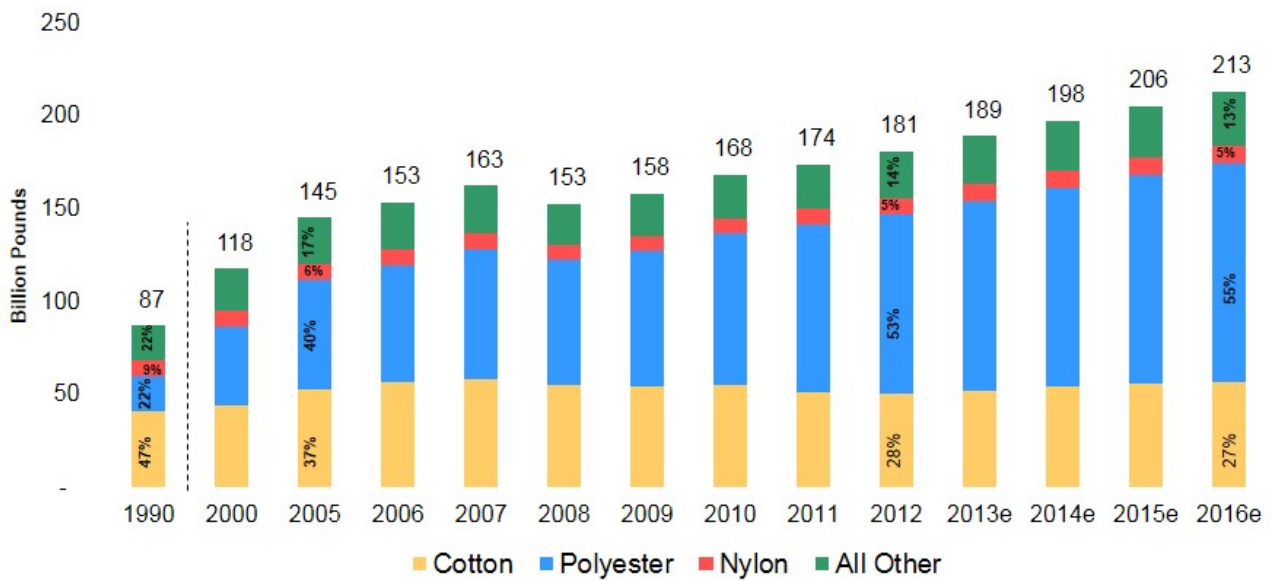
Who We Are



Our assets are well-positioned to leverage regional and global growth in synthetics

Growing Global Textile Fibers Market

Global consumption of textile fibers grows based on population and affluence



Global Textile Markets

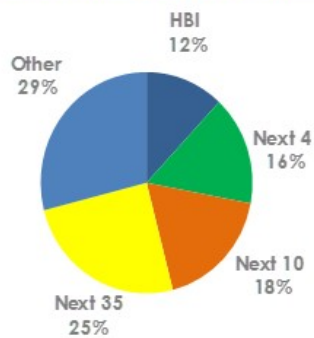
- Approximately 180 billion pounds of textile fibers sold annually
- 3% to 4% annual growth in global textile fibers projected from 2012 to 2020
- 4% to 5% annual growth in global polyester fibers projected from 2012 to 2020
- Polyester fibers' growth in market share: 22% in 1990 and 53% in 2011
 - Superior functionality compared to commodity fibers like cotton
 - Man-made fibers allow more acreage for food supply in countries like China

Source: PCI Fibers

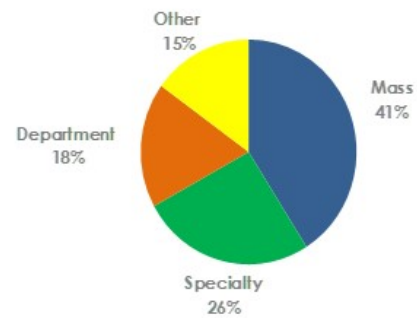
U.S. Customer & Channel Segmentation – FY 2013

Strong diversity of customer base and distribution channels

U.S. Sales by Customer



Distribution Channel ⁽¹⁾



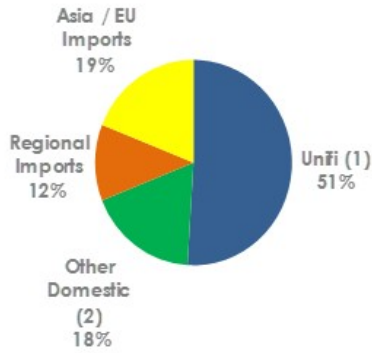
- Fiber/yarn demanded by wide variety of customers
 - Approximately 450 polyester customers and approximately 200 nylon customers served from U.S. operations
 - Top 5 U.S. customers include
 - Polyester : Milliken, Glen Raven, Polartec, American & Efird, and International Textile Group
 - Nylon: Hanesbrands (HBI), Acme-McCrary, Niki Viki, Doris Hosiery, and BSN Medical
 - In fiscal 2013, Hanesbrands accounted for 9% of consolidated sales
 - Top 50 customers in the U.S. represent 71% of U.S. net sales

⁽¹⁾ 2012/2011 Estimates for combined Apparel and Hosiery segments
Note: U.S. figures refers to Unifi operations in USA and El Salvador

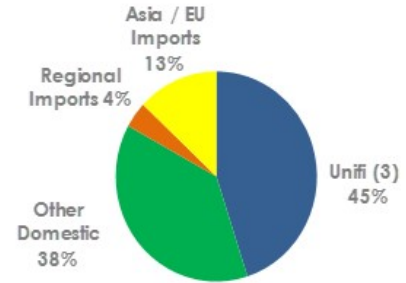
Leading Market Position

Regional leader in processing of multi-filament polyester and nylon yarns

U.S. Polyester



U.S. Nylon



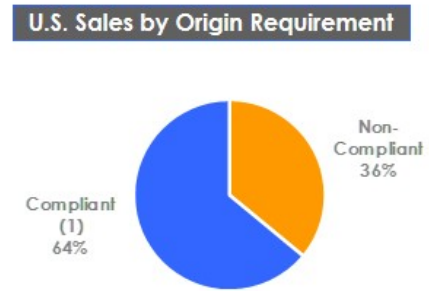
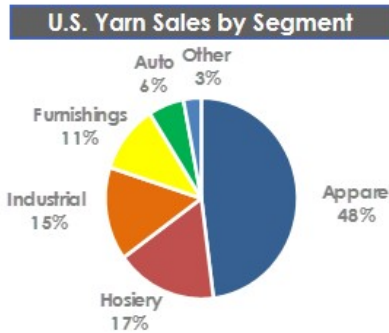
Commentary

- ❑ Diversified yarn supplier with strong yarn market share across multiple product offerings
- ❑ One of few regional producers of complaint yarns utilized in NAFTA, CAFTA and Berry amendment apparel programs

(1) Polyester market position includes Unifi sales of Polyester Textured Yarn, Draw Warp, and POY external sales to other U.S. domestic DTY producers
 (2) Other domestic competition sales excludes Polyester Textured Yarn and Draw Warp made with Unifi POY
 (3) Unifi nylon sales includes nylon textured yarn sold as covered yarn and beamed yarn

Source: Unifi Internal Estimates for CY 2012 (U.S. Operations share)

U.S. Market Segmentation – FY 2013



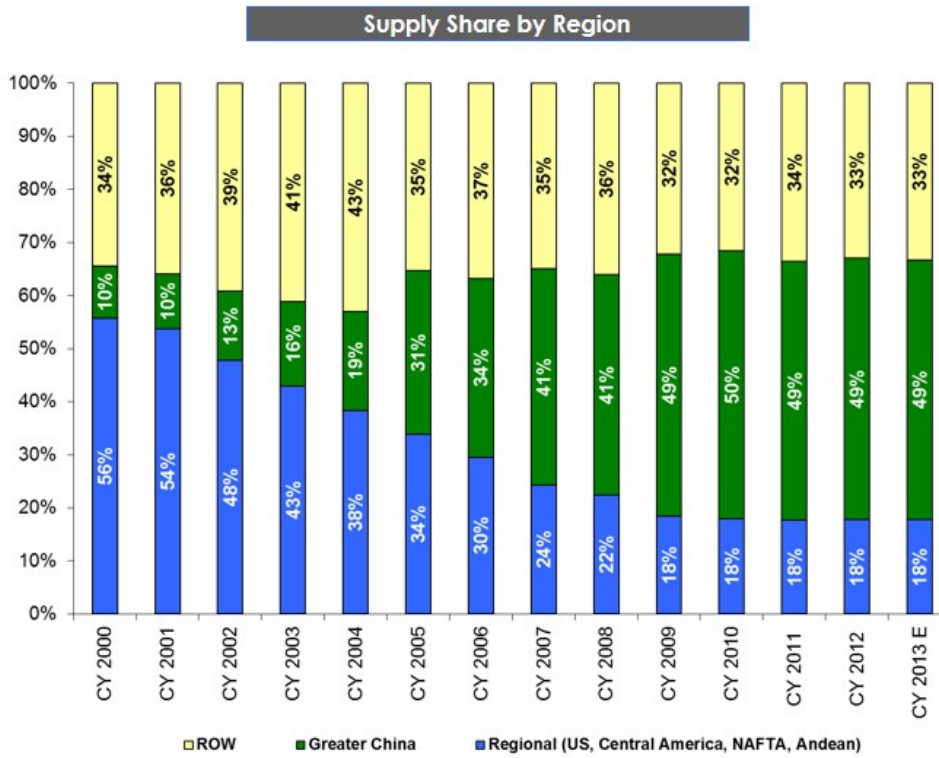
Commentary

- Diverse product offering sells into the apparel, hosiery, industrial, furnishings, and automotive markets
- Compliant yarn sales account for approximately 64% of the Company's U.S. sales
 - Large majority of U.S. customers are domestic weavers and knitters
 - Most free trade benefits come through domestic customers' shipments of fabrics into region
 - Regional yarn origin required in free trade agreements (NAFTA, CAFTA, Colombia/Peru FTAs)
 - Berry and Kissel Amendments require U.S. origin fiber/yarn for Military and Homeland Security

Diverse end-use markets with high concentration of compliant yarns

(1) Compliant sales represent those sales to customers who utilize the terms of the NAFTA, CAFTA, CBI, Colombia/Peru FTA, and U.S. Military agreements to produce duty-free finished goods and U.S. origin fiber requirement. Estimates based on FY 2013 sales by category and division.

U.S. Synthetic Apparel Sourcing Trends



Regional: Units grew 7% and 5% in '11 and '12; expected to grow 5% to 7% in '13

Source: Internal Estimates, Federal Reserve, OTEXA, and Census Bureau



Business Strategy


Our Business Strategy

- ❑ Drive financial improvement to our core business through a rigorous and disciplined improvement process
 - Manufacturing excellence (Lean, SPC)
 - Rigorous price analysis and management
 - ❑ Enrich our product mix by aggressively growing our Premier Value Added products and increasing our market share of compliant yarns
 - ❑ Enhance our existing business through investment in growth opportunities, including,
 - Increasing our yarn sales in global growth markets, such as Central America, Brazil, and China
 - Strategic growth opportunities related to our core business
 - ❑ Derive value from sustainability based initiatives, including polyester and nylon recycling
 - Repreve Renewables
 - ❑ Use excess cash to enhance shareholder value through strategic growth opportunities and share repurchases
-



Repreve Renewables

Repreve Renewables



Exclusive License of Proprietary Miscanthus x Giganteus variety

Developed by Mississippi State University
as dedicated energy crop for the SE US

Desirable Biomass Feedstock

- High Yields per Acre – up to 20+ tons/ a
- High Energy Content – 15.5 mm btu / ton
- Low Moisture Content at Harvest: 10-15%
- High Rates of Carbon Sequestration

Highly Efficient Operations

- Perennial Grass: Long Stand Life
- Minimal nutrient supplement requirements
- Heat and drought resistance

Sterile and Non-Invasive

- Requires vegetative propagation

Repreve Renewables

- Status
 - Still a “Start-up”
 - Commercial scale planting process developed
 - 1-4 year yields meeting expectations
 - Viable commercial sales models developed
- Short Term Plan (next year)
 - Aggressively sell into markets available to us today
 - Bio Bedding
 - Chemtex Bio-fuels
 - Confirm viable sales models
 - Prove planting efficiency and yield at commercial scale
- Long Term Plan
 - Define sustainable competitive advantages in all target markets
 - Develop and execute business plans in appropriate markets

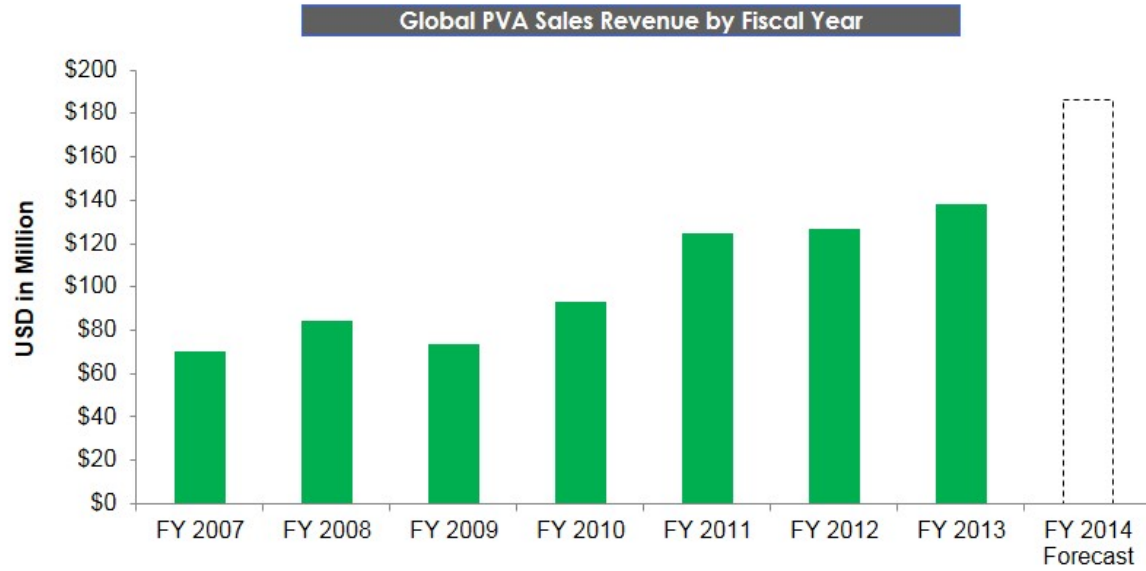


PVA – Premier Value Added Products

Branded/PVA Product Success

Premier Value-Added products are key for future growth

- PVA portfolio represented approximately 20% of consolidated sales in fiscal 2013
- Products utilized in apparel, contract, home furnishings, military, socks and hospitality
- Steady investment in R&D and commercialization of PVA products remains a strategic priority



Source: Unifi internal estimates

Our PVA Brands

Sustainability

REPREVE[®]
recycled fiber by unifi

satura[®]
solution dyed yarns by unifi



Performance

alo[®]
all-in-one performance yarns

A.M.Y.[®]
antimicrobial yarns for odor control

MAX
satura[®]
solution dyed yarns by unifi

mynx^{UV}[®]
uv protective yarns by unifi

Sorbtek[®]
moisture management yarns by unifi

Inhibit[®]
flame retardant yarns by unifi

reflexx[®]
stretch yarns by unifi

4t7[™]
silver: the performance element.

Touch & Texture

augusta[®]
natural touch yarns by unifi

MicroVista[®]
microfiber yarns by unifi



REPREVE®

IT'S WHAT'S IN IT™

Made from recycled materials; including post-consumer plastic bottles & post-industrial fiber waste

- Product Transparency & Authenticity
 - SCS Certified for recycled content claims; Oeko-Tex certified
 - **U|TRUST** VERIFICATION PROGRAM Program provides transparency throughout the supply chain with Unifi's unique & proprietary Fiberprint™ Technology
- Consistent Quality; Drop-in replacement
- Reputation
- Available Globally
- One brand; many product options
 - Filament Polyester & Nylon, Staple Polyester
 - Filament Performance Products; REPREVE Solution Dye, FR, Package Dyed, Moisture Management, etc.
 - PCR Chip



REPREVE®

IT'S WHAT'S IN IT™





Financial Overview

(as presented during the 7th Annual Investor
Update Meeting on September 16, 2013)

Liquidity and Debt Highlights

(Amounts in millions, except percentages)	<u>June 2010</u>	<u>June 2011</u>	<u>June 2012</u>	<u>June 2013</u>
Cash	\$ 43	\$ 27	\$ 11	\$ 9
Revolver Availability, net	74	52	38	36
Total Liquidity	\$ 117	\$ 79	\$ 49	\$ 45
2014 Notes Payable (11.5%)	\$ 179	\$ 134	\$ -	\$ -
Revolving Credit Facility	-	35	-	-
ABL Revolver	-	-	51	53
ABL Term	-	-	50	43
Term B Loan	-	-	21	-
Other	1	0	0	2
Total Debt	\$ 179	\$ 169	\$ 122	\$ 98
Less: Cash	(43)	(27)	(11)	(9)
Net Debt	\$ 137	\$ 141	\$ 111	\$ 89
YTD weighted average interest rate	11.4%	10.8%	9.3%	3.9%

- U.S. \$85mm interest rate swap; declines \$5mm per qtr.; until reaches \$50mm in May 2015
- LIBOR is fixed at 1.06%; hedge terminates in May 2017

Cash Generation Trends

(\$ in millions)	FY 2010	FY 2011	FY 2012	FY 2013	4 Year Average	FY 2014 ⁽¹⁾ Estimate
Adjusted EBITDA	\$ 55	\$ 60	\$ 40	\$ 53	\$ 52	\$ 55
Capital expenditures	(13)	(21)	(6)	(9)	(13)	(17)
Cash interest payments	(21)	(19)	(17)	(4)	(15)	(3)
Cash taxes	(9)	(7)	(4)	(8)	(7)	(17)
EBITDA cash generation	<u>\$ 13</u>	<u>\$ 13</u>	<u>\$ 13</u>	<u>\$ 32</u>	<u>\$ 17</u>	<u>\$ 18</u>
Distributions from Equity Affiliates	3	6	11	15	9	12
Total cash generation	<u>\$ 16</u>	<u>\$ 19</u>	<u>\$ 23</u>	<u>\$ 47</u>	<u>\$ 26</u>	<u>\$ 30</u>

⁽¹⁾ FY 2014 Estimate based on management's estimates of:

- adjusted EBITDA based on range communicated during the Company's July 25, 2013 Earnings Conference Call;
- future annual capital expenditures (as disclosed in Form 10-k for the fiscal year ended June 30th, 2013);
- cash interest payments based on a weighted average interest rate of 3.48 and outstanding debt obligations of \$100 mm;
- cash taxes; and
- distributions from unconsolidated equity affiliates.

Unifi, Inc. - Adjusted EBITDA Reconciliation

(Dollars in thousands)	<u>FY 2010</u>	<u>FY 2011</u>	<u>FY 2012</u>	<u>FY 2013</u>
Net income attributable to Unifi	\$ 10,685	\$ 25,089	\$ 11,491	\$ 16,635
Interest expense, net	18,764	16,679	14,152	3,791
Provision (benefit) for income taxes	7,686	7,333	(1,979)	13,344
Depreciation and amortization expense	26,312	25,562	26,225	23,860
EBITDA	<u>\$ 63,447</u>	<u>\$ 74,663</u>	<u>\$ 49,889</u>	<u>\$ 57,630</u>
Loss (gain) on extinguishment of debt	(54)	3,337	3,203	1,102
Loss on previously held equity affiliate	-	-	3,656	-
Non-cash compensation costs, net	2,555	1,361	2,382	2,287
Other	1,001	5,451	410	3,075
Adjusted EBITDA including equity affiliates	<u>\$ 66,949</u>	<u>\$ 84,812</u>	<u>\$ 59,540</u>	<u>\$ 64,094</u>
Equity in earnings of unconsolidated affiliates	(11,693)	(24,352)	(19,740)	(11,444)
Adjusted EBITDA	<u>\$ 55,256</u>	<u>\$ 60,460</u>	<u>\$ 39,800</u>	<u>\$ 52,650</u>

UNIFI®